

JOHN SCHLADWEILER

Mr. John Schladweiler is a Managing Principal and founder of Schladweiler Associates at www.schladweiler.com an Alliance Partner with Encore specializing in process improvement and PMO-building techniques. Mr. Schladweiler has over 30 years of experience as a CIO and VP of technology in thought leadership techniques, defining process-improvement, change management processes documentation (BPM), PMO-build techniques, disaster recovery, business continuity, communications plans, data governance issues, and ISO9000-compliance solutions to meet business strategy. He provides strategy and planning assistance to the CIO and corresponding senior-level 'C-level' line management regarding IT and enterprise-level data management and business intelligence (BI).

Mr. Schladweiler typically engages in defining alternative business strategy and complementary technology, operational (data center) management, approaches to IT planning, and quality performance metrics by which the IT function should judge its effectiveness and value within the enterprise.

Mr. Schladweiler's experience can be summarized as follows:

- Senior consultant on strategy, planning and quality issues. Some sample engagements include:
 - For one of the top three United States banks, analyzed IT infrastructure and led an approach to change the management of and consolidate data center, establish disaster recovery plans, and define IT operations to substantially improve up production time while reducing the per unit cost of software development.
 - At one of the top three United States insurance companies, recommended major structural changes to the client's service-delivery chain, identified technology costs that resulted in the client discontinuing various technology-demanding and unprofitable product lines to create a more market-oriented company.
 - For a major insurance provider, led a team to prepare the organization for ISO9000 certification and deployed the change-management processes and new procedures to be followed.
 - For Comdisco led the disaster recovery / business continuity efforts to consolidate data centers.
 - For an equity exchange, analyzed costs for product delivery including IT costs. The result was used in pricing of products to achieve a balance of profitability and competitiveness.
 - For a Fortune 100 company, developed a self-assessment process to be used by CIO and general managers in an effort to determine current practices as compared to best practices for use by over 100 IT departments in various company divisions.
 - Led a project to obtain ISO 9000 quality certification for a major Medicare service provider.
- Co-founder of debis IT Services of North America (U.S. subsidiary of the \$3 billion debis Systemhaus in Europe – a DaimlerChrysler company) where Mr. Schladweiler built an application hosting and computer networking business including systems integration and consulting services with revenues of \$26 million and contracts of \$125 million. The services focused on justifying and implementing solutions for eBusiness.
- Senior Vice President and head of technology and operations for www.realtor.com where he led the development of an Internet site that received a Computerworld Smithsonian Award for Innovation. Currently, the website serves over 5 million customers per month. The system implemented mission-critical revenue generating capabilities.
- Senior Vice President of Business and IT Strategy Development for Comdisco Disaster Recovery Services, where Mr. Schladweiler's responsibilities included reducing over 25% of the cost of the existing delivery channel.
- Chief Technology Consultant for Strategic Planning and international management. Clients included a top 3 U.S. bank, a top 3 U.S. insurance company, and a top 5 Global telecom carrier.
- Vice President of Systems Planning for Harris Bank to lead the justification and replacement of virtually all of the bank's information systems.
- Senior Manager with IBM in a number of product management, sales and systems support roles.

EDUCATION AND PUBLICATIONS

Author of publications and case studies on disaster-recovery techniques, IT strategic planning, change management, and process improvement.

BA from Northwestern University and an MBA from the University of Chicago.